## PRODUCT AND CHANGE / LEAD TIME IN WEEKS Rotary piling Precast piling Concrete works Structural steel frames Cladding - natural materials Cladding - metal panellised Cladding - curtain walling systems Atrium roofs Roof finishes - asphalt/membrane Roof finishes - profiled metal Facade cleaning equipment Brickwork Demountable partitions Raised floors Suspended ceilings Architectural metalwork Produce drawings Decorative wall coverings Drawing approval Internal stone floor and wall finishes Procure materials Soft floor finishes Manufacture Passenger lifts - non-standard Samples Escalators Mobilise Mechanical packages Sprinklers Electrical packages Data and voice cabling Hard landscaping 10 20 30 40 50