

1. General Information

1. Name of practice/company:

2. Contact name:

3. Contact position:

4. Address:

5. Telephone number/fax number:

6. Contact email address:

7. Number of UK offices:

8. Total offices worldwide (Please include UK offices)

9. Did you close any offices in 2015/2016?

Yes No

10. If 'yes' to question 9, how many offices did you close?

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2. Staff

Chartered staff is defined as full membership of the recognised professional institution. For example, ARB-registered, RIAS, RICS, ICE, CIOB, RTPI, BIAT, IStructE, IMechE.

*** 11. Number of UK based Architects:**

June 2015

June 2016

*** 12. Number of UK-based chartered Surveyors - May 2015
(If your practice does not employ Surveyors, please type 0)**

Total Surveyors

13. Of the chartered Surveyors in question 12, how many are:

Quantity Surveyors

Building Surveyors

Other Surveyors

*** 14. Number of UK-based chartered Surveyors - May 2016
(If your practice does not employ Surveyors, please type 0)**

Total Surveyors

15. Of the chartered Surveyors in question 14, how many are:

Quantity Surveyors

Building Surveyors

Other Surveyors

*** 16. Number of UK-based chartered Engineers - May 2015
(If your practice does not employ Engineers, please type 0)**

Total Engineers

17. Of the chartered Engineers in question 16, how many are:

Civil Engineers

Structural Engineers

Mechanical Engineers

Electrical Engineers

Other Engineers (please state discipline)

*** 18. Number of UK-based chartered Engineers - May 2016
(If your practice does not employ Engineers, please type 0)**

Total Engineers

19. Of the chartered Engineers in question 18, how many are:

Civil Engineers

Structural Engineers

Mechanical Engineers

Electrical Engineers

Other Engineers (please state discipline)

*** 20. Number of UK-based chartered Project Managers - May 2015
(If your practice does not employ Project Managers, please type 0)**

Total Project Managers

**21. Of those chartered Project Managers in question 20, how many are:
(Those who do not appear in questions 11, 12, and 16)**

Architecture

Surveying

Engineering

Other

*** 22. Number of UK-based chartered Project Managers - May 2016
(If your practice does not employ Project Managers, please type 0)**

Total Project Managers

23. Of those chartered Project Managers in question 22, how many are:

(Those who do not appear in questions 11, 14 and 18)

Architecture

Surveying

Engineering

Other

*** 24. Number of UK-based non-chartered/part qualified/technical staff - May 2015**

(If your practice does not employ non-chartered/part qualified/technical staff, please type 0)

Total non-chartered/part qualified/technical staff

25. Of the non-chartered/part qualified/technical staff in question 24, how many are:

Architecture

Surveying

Engineering

Other

*** 26. Number of UK-based non-chartered/part qualified/technical staff - May 2016**

(If your practice does not employ non-chartered/part qualified/technical staff, please type 0)

Total non-chartered/part qualified/technical staff

27. Of the non-chartered/part qualified/technical staff in question 26, how many are:

Architecture

Surveying

Engineering

Other

28. Total UK-based staff qualified in non-construction disciplines - May 2015:

29. Total UK-based staff qualified in non-construction disciplines - May 2016:

30. Total UK-based administrative and finance staff - May 2015:

31. Total UK-based administrative and finance staff - May 2016:

32. Total UK-based staff - May 2015:

33. Total UK-based staff - May 2016:

34. Total worldwide staff - May 2015:

35. Total worldwide staff - May 2016:

3. Income

36. Total UK fee income:

2014/2015 financial year

2015/2016 financial year

37. Total worldwide fee income:

2014/2015 financial year

2015/2016 financial year

38. In the last financial year, what was your UK fee income in:

Housing

Retail

Offices

Health

Education

Other building

Transport

Utilities

Other infrastructure

4. Performance ratios

39. On average, what is your operating margin?

- <3% 4-6% 6-8% >8%

40. On average, in what direction are your margins moving?

- Down Level Up

41. What % of your fee income relates to overseas business:

42. Are you planning to increase the percentage of overseas fee income?

- Yes No

43. What percentage of your fee income relates to public sector work?

- 0-25% 25-50% 50-75% 65-100%

44. Are you planning on winning more infrastructure work?

- Yes No

45. What percentage of staff have been made redundant over the past twelve months?

- 0-5% 5-10% >10%

46. What type of change is planned in your staff levels over the next six months?

- Decrease Unchanged Increase

47. How have staff salaries changed over the past year?

- Reduced Left unchanged Increased

48. What changes are planned for staff salaries over the next six months?

- Reduced Left unchanged Increased

49. What are your expectations regarding trading conditions over the next twelve months?

Worse Stabilise Improve

50. Are you optimistic about the overall economic outlook?

Pessimistic Neither pessimistic nor optimistic Optimistic

51. Have there been any mergers, amalgamations or changes in your corporate structure that will have impacted on this year's figures?

52. Name and details of person completing this form (if different from section 1)

Thank you for completing the Top Consultants Survey 2016