

AVERAGE PAY AMONG CONTRACTORS

	CENTRAL LONDON	NORTH HOME COUNTIES	SOUTH HOME COUNTIES	SOUTH-WEST	WALES	WEST MIDLANDS
HEALTH AND SAFETY						
CMIOSH*, 10 years' experience	52,000	48,000	48,000	43,000	39,000	44,000
Graduate of the IOSH, 5 years' experience	44,000	41,000	41,000	38,000	35,000	39,000
Tech IOSH membership, 5 years' experience	38,000	36,000	36,000	32,000	29,000	34,000
SITE AGENT/FOREMAN						
Site agent (C&G Trades, 15 years' experience)	42,000	38,000	37,500	36,000	35,000	35,000
Site agent (BSc, 7 years' experience)	40,000	36,000	37,000	36,000	33,000	34,000
Sub agent (HND building civil, 3 years' experience)	32,000	29,000	30,000	33,000	30,000	30,000
General foreman (20 years' experience)	37,500	32,000	32,000	31,000	30,000	31,000
Finishing foreman (trades, 5 years' experience)	35,000	31,000	31,000	28,000	28,000	30,000
QS						
Senior QS (MRICS, 7 years' experience)	57,000	48,000	48,000	42,000	42,000	41,000
Contract QS (BSc/HND/MRICS, 2 years' experience)	42,000	38,000	38,000	35,000	35,000	35,000
Assistant QS (HND, 1-3 years' experience)	31,750	26,000	26,000	25,000	25,000	26,000
PLANNER						
Senior planner (15 years' experience, CIOB)	56,000	50,000	50,000	42,000	42,000	45,000
Planner (BSc/CIOB, 5 years' experience)	45,500	36,000	36,000	36,000	36,000	35,000
Assistant planner (BSc, 2 years' experience)	32,250	27,000	27,000	24,000	24,000	26,000
ESTIMATOR						
Senior estimator (15 years' experience)	60,000	47,000	46,000	43,000	43,000	45,000
Estimator (5 years' experience)	47,000	38,000	38,000	38,000	37,000	35,000
Assistant estimator (HND/ONC, 3-5 years' experience)	30,000	27,000	27,000	24,000	24,000	26,000
ENGINEER						
Senior engineer (15 years' experience)	50,000	42,000	42,000	39,000	40,000	38,000
Engineer (BEng, 3 years' experience)	34,000	29,000	30,000	29,000	29,000	28,000
Junior engineer (BEng, 1 year's experience)	24,000	23,000	23,000	23,000	23,000	22,000
CONTRACT/PROJECT MANAGER						
Contract manager (MCIQB, 10 years' experience)	51,000	48,000	48,000	45,000	45,000	45,000
Project manager (BSc, chartered, 5 years' experience)	53,000	45,000	45,000	42,000	41,000	42,000
BUYER						
Senior buyer (15 years' experience)	49,000	44,000	44,000	41,000	39,750	39,000
Buyer (10 years' experience)	41,000	37,000	37,000	32,000	31,000	32,000
Assistant buyer (HND/ONC, 2 years' experience)	28,000	24,000	25,000	23,000	22,500	22,000

* Chartered member of the Institute of Health and Safety



EAST MIDLANDS	EAST ANGLIA	NORTH-WEST	YORKSHIRE	NORTH-EAST	SCOTLAND	NORTHERN IRELAND	NATIONAL AVERAGE	2006 NATIONAL AVERAGE	12 MONTH INCREASE
43,000	39,000	42,000	39,000	38,000	38,000	39,000	42,462	38,303	10.8%
38,000	36,000	37,000	32,000	32,000	33,000	35,000	37,000	33,923	9.1%
33,000	33,000	32,000	29,000	28,000	30,000	31,000	32,385	30,692	5.5%
35,000	36,500	35,000	36,000	36,000	38,000	35,000	36,538	34,308	6.5%
34,000	34,500	34,000	34,000	34,500	36,000	34,000	35,154	33,308	5.5%
31,000	30,000	28,000	28,000	28,000	28,000	28,000	29,615	27,769	6.6%
31,000	30,000	28,000	28,000	28,000	29,000	30,000	30,577	29,000	5.4%
30,000	30,000	29,000	29,000	28,000	27,000	28,000	29,538	28,577	3.4%
41,000	45,750	42,000	42,000	42,000	40,000	39,000	43,827	40,250	8.9%
35,000	36,000	35,000	34,000	34,000	34,000	34,000	35,769	40,250	8.6%
26,000	26,500	25,000	26,000	25,000	24,000	25,000	25,942	24,427	6.2%
45,000	48,000	45,000	42,000	42,000	42,000	39,000	45,231	41,154	9.9%
35,000	35,000	35,000	35,000	35,000	35,000	32,000	35,885	34,000	5.5%
26,000	27,000	25,000	24,000	24,000	25,000	23,000	25,712	23,846	7.8%
45,000	46,000	42,000	41,000	41,000	40,000	37,000	44,308	40,481	9.5%
35,000	37,000	35,000	34,000	34,000	34,000	32,000	36,462	34,419	5.9%
26,000	27,000	28,000	28,000	28,000	25,000	25,000	26,538	25,404	4.5%
38,000	39,000	38,000	37,000	37,000	37,000	35,000	39,385	36,165	8.9%
29,000	29,000	30,000	30,000	30,000	29,000	27,000	29,462	27,788	6.0%
22,000	23,000	24,000	22,000	22,000	22,000	21,500	22,654	20,654	9.7%
45,000	45,000	45,000	44,000	43,250	44,000	42,000	45,404	41,942	8.3%
42,000	43,000	42,000	40,000	40,000	40,000	36,000	42,385	39,673	6.8%
39,000	42,000	40,000	40,000	39,000	38,000	35,000	40,750	37,038	10.0%
31,500	35,000	32,000	32,000	32,000	31,000	27,000	33,115	30,212	9.6%
22,000	24,000	23,000	22,000	22,000	21,000	18,000	22,808	20,712	10.1%



Methodology

The Hays Construction/Building Salary Guide 2007 is based on salaries of candidates placed within the past 12 months. It is compiled over a four week period by staff at offices across the UK. Hays Construction consulted candidates and clients, and employed the specialist knowledge of its recruitment consultants to compile this

comprehensive guide. The typical salary is the average of candidates placed by all offices in the region within the past 12 months, plus current salaries given by a number of employers and employees. All figures have been rounded to the nearest £50.