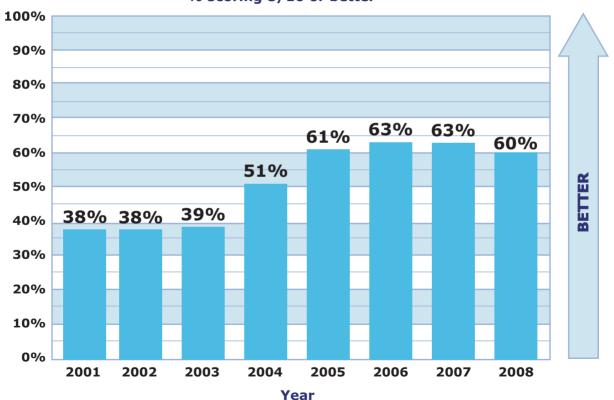


Client Satisfaction - Design

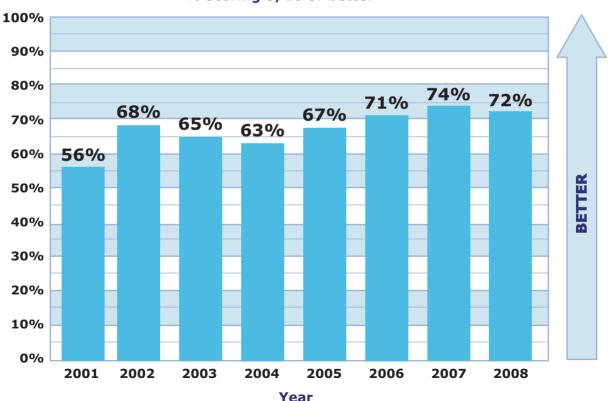
% scoring 8/10 or better





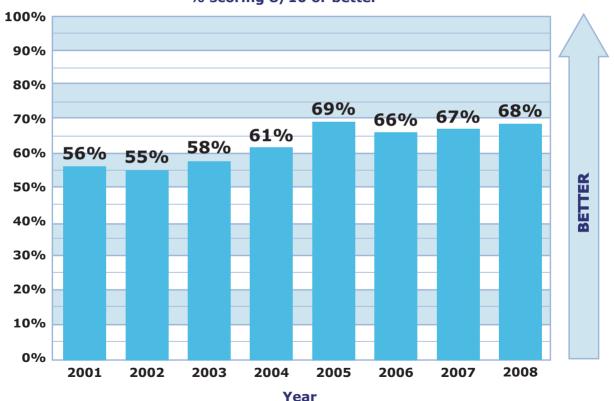
Client Satisfaction - Installation

% scoring 8/10 or better



Client Satisfaction - Service

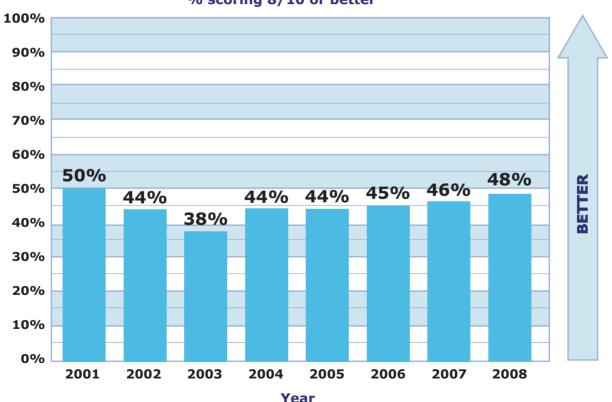
% scoring 8/10 or better





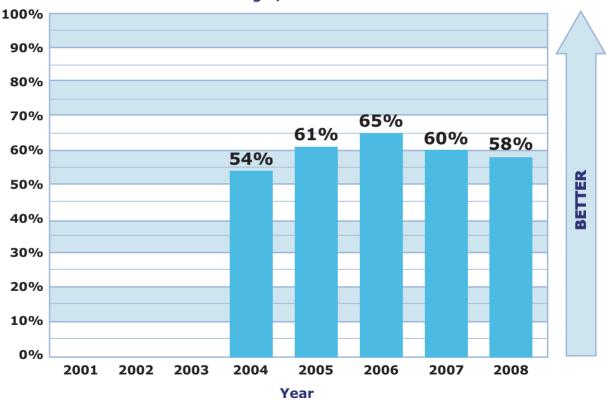
Client Satisfaction - Quality of O&M Manuals



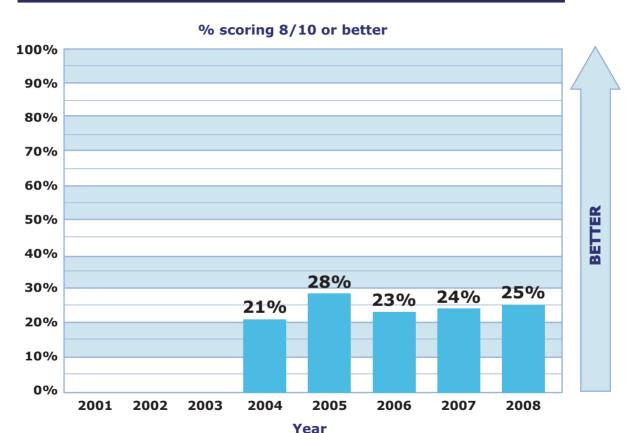


Client Satisfaction - Value for Money



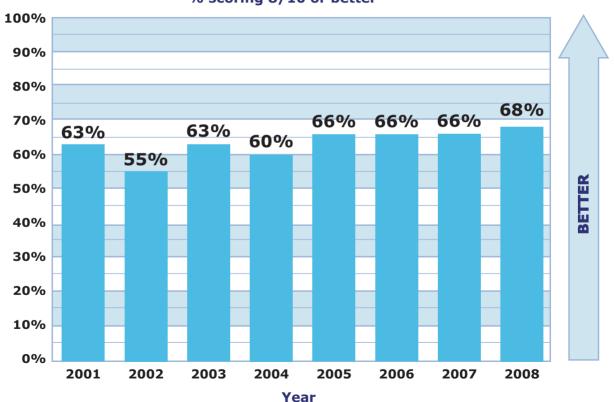


Contractor Satisfaction - Payment Overall



Defects

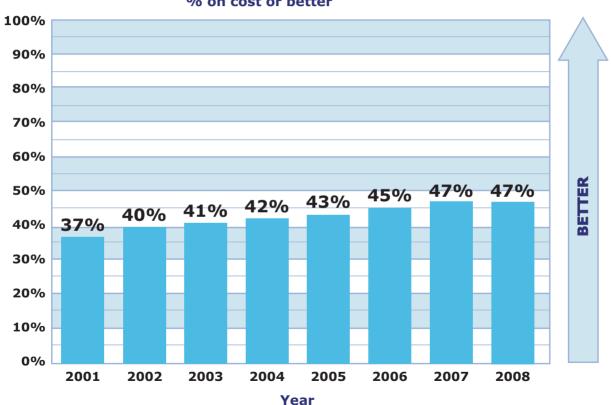
% scoring 8/10 or better





Predictability Cost

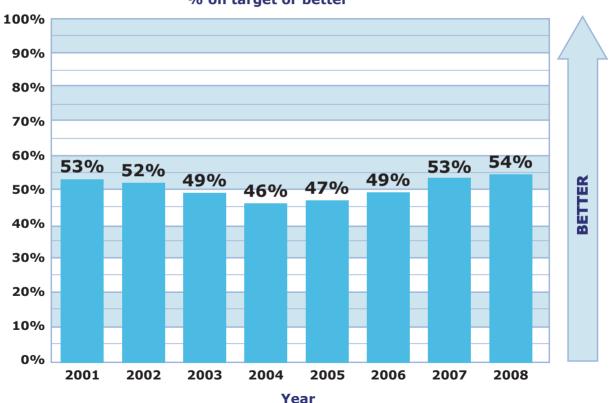






Predictability - Time

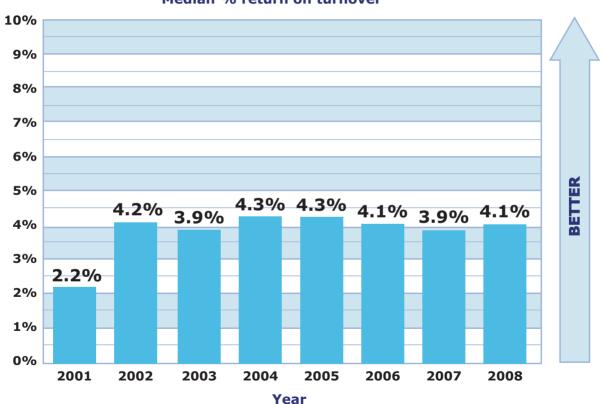
% on target or better





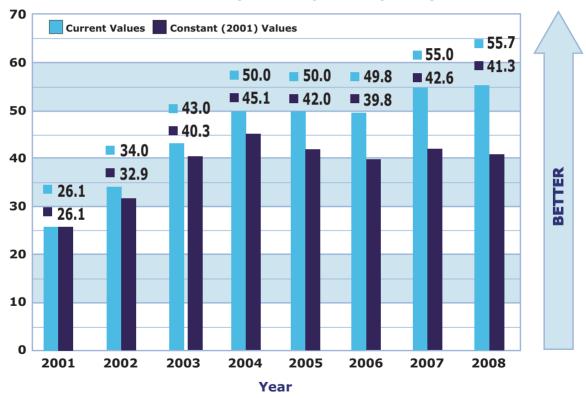
Profitability

Median % return on turnover



Productivity

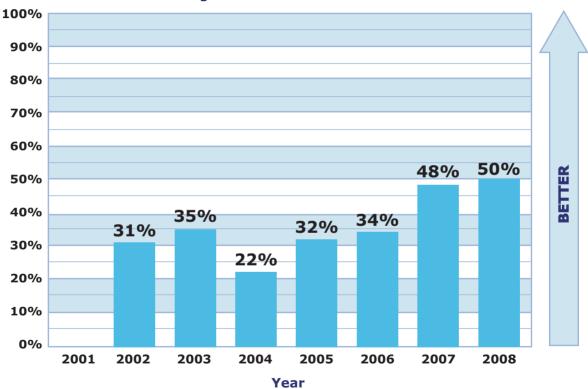
Median value added per M&E operative (£000s)



Current values deflated by the "All Construction Output Price Index" for the first year's KPI to arrive at constant values.

Safety - M&E Contractors - All Companies

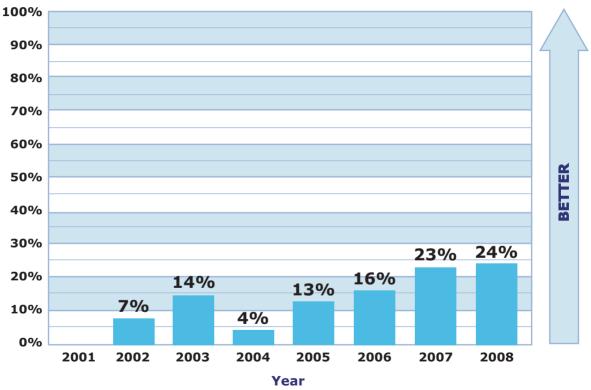




Based on company annual accident incidence rates collected in the BSRIA M&E Contractors Survey. From 2002 data has been adjusted for under reporting, therefore, direct comparison with 2001 is not valid.

Safety - Companies with 60 or more staff

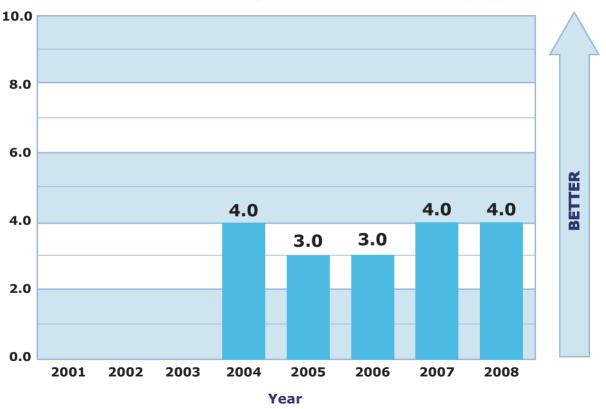




Based on company annual accident incidence rates collected in the BSRIA M&E Contractors Survey. From 2002 data has been adjusted for under reporting, therefore, direct comparison with 2001 is not valid.

Respect for People - Training

Median time spent in training per member of M&E staff (day)



Environmental Impact of Installation Process

% scoring 8/10 or better

