

Rank		Practice	Total UK chartered staff		Total UK staff		Total worldwide staff		Analysis of UK chartered staff			
2009	2010		2009	2010	2009	2010	2009	2010	Architects	Surveyors	Engineers	Project managers
1	1	Atkins	4,013	3,625	11,950	10,620	18,017	15,601	241	603	2490	292
2	2	Mott MacDonald	2,800	2,555	6,100	5,950	14,500	14,200	15	270	1,710	560
4	3	Capita Symonds	1,662	1,826	4,029	4,611	na	4,651	226	431	856	313
6	4	EC Harris	1,638	1,682	2,295	2,193	3,296	3,353	4	1070	159	449
5	5	Scott Wilson Group	1,658	1,473	3,476	3,109	6,399	5,671	39	7	1,378	49
10	6	Arup Group	1,373	1,334	4,358	3,986	9,981	10,029	48	15	1,202	69
7	7	Halcrow Group	1,517	1,225	4,223	3,842	7,942	6,996	37	37	1,151	0
12	8	Turner & Townsend	1,139	1,127	1,432	1,419	2,305	2,227	0	513	0	613
11	9	WSP Group	1,232	1,111	2,791	2,459	8,736	9,137	6	8	1,076	21
15	10	Mace	821	939	2,054	2,178	2,935	2,858	22	159	200	558
13	11	Davis Langdon	966	910	1,505	1,329	5,000	4,859	0	634	9	267
17	12	Parsons Brinckerhoff	769	872	1,871	2,138	12,500	14,000	18	111	692	51
19	13	King Sturge	725	786	1,252	1,348	1,570	1,606	3	728	0	55
-	14	GVA Grimley	660	733	1,170	1,254	1,170	1,254	5	694	0	34
-	15	WYG Group	873	701	2,082	1,669	2,709	2,171	0	84	489	128
16	16	Faithful + Gould (part of Atkins)	772	661	1,180	959	1,899	1,598	1	474	9	177
18	17	Waterman Group	653	624	1,081	923	1,496	1,250	0	0	624	0
20	18	BDP	619	551	1,168	1,032	1,414	1,291	384	7	138	22
24	19	Drivers Jonas Deloitte	450	416	6,97	630	717	647	0	416	0	0
25	20	Gleeds	427	392	51	623	1,134	953	0	301	9	82
23	21	Franklin + Andrews	469	388	32	657	865	787	0	221	74	93
31	22	NPS Property Consultants	314	344	1,253	1,239	1,253	1,239	90	174	65	15
28	23	TPS	363	337	461	428	461	428	55	64	178	40
26	24	Buro Happold	370	323	1,051	964	1,484	1,399	0	0	315	8
29	25	Cyril Sweett	341	318	592	545	743	1,185	3	225	0	90
22	26	Grontmij	514	310	1,302	913	8,000	11,000	0	16	294	0
35	27	UKBS	238	257	537	549	537	549	35	161	26	35
-	28	Hoare Lea & Partners	222	252	511	516	512	517	0	0	252	0
33	29	Foster + Partners	271	247	791	879	910	1,015	247	0	0	0
34	30	WA Fairhurst & Partners	267	242	480	407	481	408	0	0	220	22
32	31	Aedas	253	229	640	572	2,020	2,031	183	41	0	5
37	32	Systech International	223	216	328	297	560	502	0	212	4	0
36	33	Bovis Lend Lease Consulting	226	212	334	302	334	302	9	33	35	135
30	34	Arcadis UK	214	206	749	701	16,000	15,000	0	89	14	103
44	35	Ramboll UK	205	181	560	446	560	446	3	0	178	0
41	36	PRP Architects	171	171	280	296	292	314	140	3	14	14
38	37	Currie & Brown	196	169	315	302	1,009	661	0	117	0	52
45	38	Hurleypalmerflatt	157	168	290	302	321	330	1	3	136	27
-	39	Pick Everard	136	150	366	377	370	377	46	22	73	9
40	40	Gifford	177	148	731	605	758	673	0	0	147	1
50	41=	3DReid	141	146	250	221	251	223	116	0	0	0
48	41=	Ridge & Partners	144	146	275	268	275	268	5	105	17	19
46=	43	Austin-Smith:Lord	145	145	249	271	249	271	145	0	0	0
51=	44=	Barton Willmore	183	141	361	259	361	259	35	2	0	2
46=	44=	WT Partnership	145	141	209	199	705	750	1	120	5	15
61=	46	CB Richard Ellis	112	135	1,410	1,182	30,000	29,000	4	97	15	20
51=	47	McBains Cooper	140	134	214	204	236	232	18	78	21	17
55	48	Hilson Moran	129	132	217	206	276	260	0	0	132	0
-	49	Cluttons	143	131	403	364	512	466	1	126	0	4
42=	50	Broadway Malyan	165	130	381	328	506	472	91	0	0	0
53=	51	DSSR	133	128	202	183	202	183	0	3	125	0
49	52	URS	143	124	755	684	55,000	42,000	0	4	119	1

Key to all tables on page 48

Analysis of UK non-chartered staff			Annual UK fees (£m)		Offices	
Non-chartered technical	Qualified non-construction	Administration and finance	Previous results	Most recent	UK	Worldwide
4,578	1,148	1,269	1,062.2	997.7	126	238
1,835	780	780	375.0	350.0	34	137
2,009	322	454	280.7	270.8	64	69
153	75	283	183.0	185.0	15	44
1,282	0	354	248.0	210.0	39	79
1,853	92	707	372.6	329.5	17	85
954	1,156	507	231.0	224.8	24	97
125	56	111	166.4	135.3	13	52
837	207	304	274.6	254.9	23	273
614	175	450	210.3	226.8	11	25
194	28	197	208.0	190.0	19	112
927	63	286	170.0	244.0	16	19
240	136	189	134.0	na	22	65
104	0	417	137.3	111.4	12	12
639	80	249	158.0	na	25	58
217	9	72	108.0	109.0	23	49
130	10	159	83.0	56.0	24	37
290	35	156	99.4	85.1	10	17
80	54	80	92.1	91.4	8	10
119	0	112	80.8	64.7	17	45
181	33	55	66.5	65.1	16	21
431	69	395	64.3	77.0	28	28
42	11	38	32.8	30.7	7	8
360	38	243	88.0	71.0	8	27
155	0	72	58.9	50.0	18	44
514	17	72	96.0	83.1	19	33
134	5	153	5.1	5.6	34	34
187	0	77	50.6	38.2	10	11
526	14	106	152.0	134.0	2	20
116	0	49	36.2	30.6	14	14
212	17	114	35.7	42.4	10	39
54	9	17	na	na	7	22
71	0	19	37.4	29.4	10	11
189	262	44	81.6	66.3	12	200+
206	0	62	37.1	26.5	11	11
58	21	46	20.1	19.8	4	6
55	26	52	30.0	26.0	10	34
94	11	29	21.5	20.1	6	10
184	6	37	24.6	22.5	8	8
379	5	73	41.8	28.6	10	14
59	0	16	16.4	na	7	10
83	4	35	24.5	23.0	10	10
67	23	36	na	na	5	6
63	9	49	31.8	27.7	9	9
29	4	25	na	na	13	46
22	1,009	16	na	190.2	17	317+
43	7	20	na	na	8	13
50	7	17	22.0	14.0	3	6
127	0	106	na	na	20	71
139	18	41	32.6	19.8	6	12
34	0	21	14.3	0.0	4	4
452	0	108	68.4	55.2	11	402

RANK

1st

WORLDWIDE
STAFF
↓13%

ONE YEAR ON ATKINS

This year's ranking 1**Last year** 1

Staff Down 13% worldwide, to 15,601 this year from 18,017 in 2009. Down 11% in the UK, to 10,620 from 11,950.

Financials Pre-tax profit fell 5.9% last year, to £96.6m from £102.7m the previous year. Revenue fell 6.7% to £1.39bn in the year to 31 March 2010. Last year it was £1.49bn.

Highlight Ranked top in fee earners table.

Keith Clarke, chief executive, says "We bucked the trend this year in that we, a UK firm, acquired a North American company." The £178m acquisition in August of Florida-based engineer PBSJ, which has a turnover of £518m and 3,500 staff, multiplied Atkins' North American business a whopping eight times. "PBSJ has a similar culture to ours and it means we now have a local presence in lot of places in the US," says Clarke. He adds that Atkins was not the highest bidder for PBSJ: the other suitor was a US firm.

Characteristically, Clarke is open about the redundancies. "We've reduced our staff but we've actually increased workloads. We have not taken short-term measures, such as introducing sabbaticals, which would only be appropriate for a short recession."

Atkins, he says, has been careful not to buy work. Consultants bitterly accuse each other of this practice, although none admit to engaging in it themselves. He warns that to start doing it now would be particularly dangerous as "consultancy firms get into trouble at the end of a recession when they run out of cash".

His top three predictions are ...

1 We'll see increased rates of consultant failures – either failing entirely or being acquired under stress. It will start at the end of this year and go into spring 2011.

2 The Lib Dems seem to have agreed that a degree of nuclear capacity is necessary. It's exciting but also disruptive because we're introducing a discipline that many parts of the industry have yet to get up to speed with.

3 UK engineering will get a huge global boost because the government is coming out to help us. Now there's an understanding that we need to go out and sell ourselves.

WE BUCKED THE TREND THIS YEAR
IN THAT WE, A UK FIRM, ACQUIRED A
NORTH AMERICAN COMPANY

KEITH CLARKE, ATKINS

Rank		Practice	Total UK chartered staff		Total UK staff		Total worldwide staff		Analysis of UK chartered staff			
2009	2010		2009	2010	2009	2010	2009	2010	Architects	Surveyors	Engineers	Project managers
59=	53	PM Group/Devereux Architects	116	118	307	309	1,624	1,656	92	3	17	6
-	54	Nightingale Associates	165	116	237	193	267	237	113	0	0	3
58	55	Troup Bywaters + Anders	117	114	193	178	193	178	0	0	114	0
-	56	Archial Group	na	113	na	350	na	411	113	0	0	0
56	57	Hill International	120	112	204	192	2,227	2,500	6	75	24	7
-	58	Cundall	77	109	368	316	457	414	0	0	105	4
59=	59	Sheppard Robson	116	107	216	209	216	209	97	0	0	10
57	60	RMJM	119	106	259	230	950	954	105	0	1	0
63=	61	Pell Frischmann	108	104	561	549	1,119	1,037	0	1	103	0
68	62	Frankham Consultancy Group	99	102	237	246	237	246	19	45	31	7
65=	63	Stace	104	101	159	151	161	151	0	75	0	26
65=	64	Stride Treglown	104	99	288	272	289	274	81	5	0	5
70	65	Lewis & Hickey	91	95	108	116	135	143	82	0	0	13
63=	66	Northcroft	108	93	181	150	400	400	0	68	8	17
-	67	Riley Consulting	89	89	178	193	178	193	0	67	8	14
79=	68=	HLM Architects	73	88	172	195	172	209	72	0	2	14
67	68=	Scott Brownrigg	103	88	218	187	226	197	77	0	0	11
69	70	ChandlerKBS	92	87	156	148	183	175	0	80	5	2
-	71	Watts Group	94	86	192	148	253	180	0	79	3	4
-	72	Purcell Miller Tritton	86	85	163	156	176	158	84	0	0	1
-	73	Edward Symmons	82	79	191	190	191	190	0	79	0	0
76	74=	Baily Garner	79	76	175	148	175	148	18	52	5	1
86	74=	Pascall + Watson Architects	63	76	180	175	197	214	74	0	0	2
72	76	Calfordseaden	88	75	256	213	256	213	19	46	10	0
82	77	Pellings	68	71	102	103	102	103	14	37	0	20
89=	78	Malcolm Hollis	60	68	112	117	112	117	1	63	4	0
-	79	Robinson Low Francis	69	67	134	122	136	124	0	60	1	6
-	80=	Allford Hall Monaghan Morris	52	66	105	131	106	132	66	0	0	0
83=	80=	Ingleton Wood	67	66	128	127	128	127	14	38	11	3
95=	82	Sense Cost Consultancy	56	65	85	91	85	91	0	65	0	0
100	83=	Feilden Clegg Bradley Studios	53	64	na	122	na	122	64	0	0	0
103=	83=	Urban Vision	48	64	493	492	493	492	20	30	12	2
75	85	Fairhursts Design Group	81	63	93	72	93	72	63	0	0	0
79=	86=	Baqus Group	75	62	158	122	158	122	2	57	0	3
-	86=	Opus International Consultants	57	62	254	251	2,387	2,400	1	2	59	0
79=	88=	Chapman Taylor	67	59	142	107	240	202	59	0	0	0
83=	88=	HCD Group	67	59	92	82	92	82	0	50	6	3
87=	90	Synergy Construction	62	58	99	94	105	97	2	42	8	6
-	91=	ADP	60	57	102	92	102	92	57	0	0	0
101=	91=	Leslie Clark	51	57	68	74	68	74	0	43	0	14
97=	93	Curtins Consulting	55	56	180	175	180	175	0	0	56	0
-	94	Bond Bryan Architects	40	55	91	110	91	110	55	0	0	0
93=	95=	EPR Architects	57	54	111	91	111	91	54	0	0	0
-	95=	Rolfe Judd	47	54	74	83	85	97	54	0	0	0
107	95=	Thomasons	48	54	109	109	109	109	0	6	48	0
103=	98=	S&P Architects	50	52	71	72	71	72	45	1	6	0
-	98=	tp bennett	48	52	150	155	155	159	52	0	0	0
-	98=	Tuffin Ferraby Taylor	58	52	116	100	116	100	3	46	0	3
131=	101	Zisman Bowyer & Partners	35	51	62	75	62	75	0	0	51	0
91	102=	Clarke Bond Group	59	50	175	164	200	183	0	3	47	0
124=	102=	HTA	37	50	80	105	81	105	46	4	0	1

Key to all tables on page 48

Analysis of UK non-chartered staff			Annual UK fees (£m)		Offices	
Non-chartered technical	Qualified non-construction	Administration and finance	Previous results	Most recent	UK	Worldwide
156	12	23	17.7	17.1	6	21
41	0	36	22.5	17.0	6	7
43	4	17	16.4	14.0	8	22
170	0	67	0.0	29.4	17	22
31	48	51	28.0	29.4	13	90
160	0	47	24.2	22.0	5	17
65	0	37	20.8	15.7	3	3
58	35	31	24.9	35.5	4	17
386	0	59	39.8	36.2	10	18
93	16	35	16.0	16.5	4	4
33	3	14	na	na	3	3
141	4	28	17.2	15.5	8	9
15	0	6	8.6	7.2	5	7
23	8	22	16.8	14.0	9	23
74	0	30	14.8	14.6	12	12
79	0	28	15.5	14.5	7	8
61	0	38	19.1	0.0	3	4
45	0	16	na	na	6	9
17	3	42	17.8	12.7	9	14
21	3	47	11.5	10.6	11	12
31	15	65	15.0	16.4	9	9
39	3	30	10.8	8.9	2	2
77	15	7	12.1	12.4	1	4
74	6	58	na	na	4	4
4	2	26	8.1	8.0	2	2
16	0	33	9.5	10.1	12	13
24	3	28	12.0	8.9	7	9
36	0	29	8.5	9.4	2	3
36	3	22	na	na	5	5
21	2	3	8.5	9.5	4	4
33	2	23	9.1	8.0	2	2
60	333	35	36.8	30.0	2	2
0	0	9	6.6	5.6	2	4
35	4	21	7.9	7.2	10	10
172	2	17	18.6	13.9	11	81
31	0	17	12.6	8.5	2	15
7	4	12	6.6	5.8	10	10
20	2	14	10.4	7.6	5	7
21	0	14	6.2	6.6	5	5
15	0	2	na	na	4	5
87	0	32	12.0	12.5	11	11
39	4	12	7.6	8.0	2	2
30	0	7	10.1	8.1	1	1
8	0	7	5.2	5.6	1	2
38	0	17	7.3	6.3	6	6
14	1	6	6.0	5.2	4	4
32	41	30	19.7	18.0	1	4
22	5	21	na	na	5	5
14	2	8	3.6	3.6	1	1
84	1	29	15.2	10.5	8	9
38	4	13	6.0	5.1	2	2

RANK CUT IN UK STAFF
31st 10%



ONE YEAR ON AEDAS

This year's ranking 31
Last year 32

Staff 2,020 employees worldwide, much the same as its 2,031 headcount last year. In the UK, it fell 11% to 572 from 640 last year.

Financials Turnover was £52.8m in the year to 31 December 2009, 18% up from £44.6m in 2008. Pre-tax profit was £1.17m, 28% down from £1.62m.

Highlight Fifth in architects' league.

Chairman Brian Johnson says "We've lost 11% of our UK staff. Now the public sector, which makes 40% of our UK turnover, is set to take a hit." Compounding this problem, the firm has just pulled out of the £3.5bn Heart of Doha regeneration in Qatar. It cited "commercial reasons" - which must mean not getting paid.

Making matters worse back in Britain, the public sector business is concentrated in the schools sector, with Building Schools for the Future projects and academies making up 35% of UK turnover. "We know our schools business will be okay for the whole of next year but, after that, we don't know."

Johnson is tackling the situation by increasing overseas and infrastructure work. "We are doing a metro in Canada, a hotel in Saudi Arabia, masterplanning elsewhere in the Middle East, projects in India and Pakistan for global clients and we are looking at our first project in Iraq. In infrastructure we have taken on new sector leaders to develop this market - we kept an awful lot of money back from the partners last year to fund this."

His top three predictions are ...

- 1 More engineers, most likely North American ones, will buy UK practices. The targets will be firms doing international work.
- 2 The coming regions for construction will be North Africa, eastern Europe and South America - Brazil in particular. We are registering an office in Libya and we have projects in Egypt.
- 3 Transport will be a major sector internationally; waste and energy from waste is going to be important in the UK.

WE KNOW OUR SCHOOLS BUSINESS
WILL BE OKAY FOR THE WHOLE OF
NEXT YEAR BUT, AFTER THAT,
WE DON'T KNOW

BRIAN JOHNSON, AEDAS

Key to all tables on page 7?

Rank		Practice	Total UK chartered staff		Total UK staff		Total worldwide staff		Analysis of UK chartered staff			
2009	2010		2009	2010	2009	2010	2009	2010	Architects	Surveyors	Engineers	Project managers
97=	104=	GF Partnership	55	49	85	71	85	71	0	49	0	0
93=	104=	Hunters	57	49	101	88	105	92	17	30	0	2
114=	106=	Bidwells Building Consultancy	42	48	61	68	61	68	11	17	12	8
110=	106=	Sidell Gibson Architects	46	48	71	75	71	75	38	0	0	0
118=	108=	Clancy Consulting	40	47	137	155	167	195	0	0	47	0
106	108=	MDA Consulting	49	47	108	93	121	104	0	41	6	0
101=	110=	Holder Mathias Architects	51	45	72	70	72	70	45	0	0	0
114=	110=	Jestico + Whites	42	45	74	89	80	100	45	0	0	0
108=	112	Hadfield Cawkwell Davidson	47	44	84	90	84	90	38	0	6	0
-	113=	AA Projects	56	43	101	75	101	75	0	20	0	23
114=	113=	Make	42	43	101	100	106	110	43	0	0	0
-	115=	Kohn Pedersen Fox	44	42	210	151	516	537	42	0	0	0
-	115=	Levitt Bernstein Associates	28	42	55	76	55	76	42	0	0	0
-	115=	Penoyre & Prasad	33	42	60	66	60	66	42	0	0	0
118=	115=	RH Partnership Architects	39	42	63	63	63	63	42	0	0	0
-	119=	BFLS	50	41	108	90	109	94	41	0	0	0
110=	119=	P + HS Architects	45	41	60	59	60	59	41	0	0	0
118=	119=	The GHM Consultancy Group	40	41	65	66	65	66	30	3	0	8
-	122	Hawkins\Brown	38	40	79	83	79	83	40	0	0	0
134=	123=	John Rowan & Partners	34	39	88	99	88	99	1	30	0	8
123	123=	Price & Myers	39	39	129	117	129	117	1	0	38	0
113	123=	Rex Procter & Partners	44	39	83	73	83	73	0	37	0	2
117	123=	The Harris Partnership	41	39	95	92	95	92	17	3	0	19
124=	127=	Bailey Partnership	38	38	78	79	78	79	5	27	6	0
110=	127=	Stephen George & Partners	45	38	90	78	90	78	37	1	0	0
118=	127=	Watkins Gray International	40	38	60	57	60	57	38	0	0	0
129=	130	Kendall Kingscott	36	37	82	79	82	79	16	21	0	0
124=	131=	Campbell Reith Hill	38	36	132	117	134	119	0	0	36	0
124=	131=	Doig + Smith	38	36	83	75	83	75	0	31	0	5
151=	131=	National Design Consultancy	26	36	89	110	89	110	0	0	35	1
-	134	Edmond Shipway	75	35	133	92	139	96	1	27	2	5
137	135	Jackson Coles	33	34	41	42	41	42	0	27	0	7
182	136	Ward Williams Associates	19	33	48	78	48	79	0	30	1	2
-	137=	Atkins Walters Websters	32	32	45	44	45	44	32	0	0	0
138	137=	Boyes Rees Architects	32	32	62	62	62	62	31	1	0	0
139	137=	Pollard Thomas Edwards	31	32	84	85	84	85	31	0	1	0
148=	137=	Pozzoni	29	32	52	56	52	56	32	0	0	0
156=	141=	Alway Group	24	31	41	55	42	58	30	0	0	1
134=	141=	Anshen & Allen	34	31	84	67	265	216	30	1	0	0
156=	143=	Architecture plb	24	30	45	66	45	66	30	0	0	0
143=	143=	KSS	29	30	81	76	81	76	30	0	0	0
140=	143=	RTKL UK	30	30	64	59	861	850	30	0	0	0
124=	146=	Swanke Hayden Connell	38	29	102	79	223	198	29	0	0	0
-	146=	Vickery Holman	26	29	45	50	45	50	0	29	0	0
-	148=	Adam Architecture	32	28	68	67	68	67	28	0	0	0
153=	148=	Hulley & Kirkwood	25	28	196	197	196	197	0	0	28	0
148=	148=	Jenkins & Potter	27	28	73	62	73	62	0	0	28	0
131=	151=	AKSWard	35	27	81	72	81	72	0	4	23	0
143=	151=	Lacey Hickie & Caley	28	27	57	55	57	55	25	2	0	0
-	151=	Quattro Design Architects	27	27	38	35	38	35	27	0	0	0
-	151=	Stanton Williams	27	27	47	47	48	48	27	0	0	0

Key to all tables on page 48

Analysis of UK non-chartered staff			Annual UK fees (£m)		Offices	
Non-chartered technical	Qualified non-construction	Administration and finance	Previous results	Most recent	UK	Worldwide
17	0	5	3.1	1.5	1	1
27	0	12	11.8	8.9	2	4
10	0	10	4.7	5.2	12	12
17	0	10	3.5	3.8	2	2
74	3	31	8.0	7.0	9	9
26	5	15	9.7	8.0	8	13
12	0	13	5.1	4.2	2	3
32	6	6	6.3	6.5	1	2
38	2	6	5.8	4.8	1	1
17	0	15	9.4	7.8	5	5
35	1	21	6.6	8.0	2	4
69	20	20	44.9	37.8	1	6
17	4	13	8.0	5.8	1	1
13	2	9	5.0	5.0	1	1
17	0	4	4.7	3.0	3	3
31	3	15	na	10.8	1	2
9	0	7	na	3.5	3	3
16	3	6	na	na	3	3
29	2	12	9.0	7.8	1	1
36	10	14	5.5	6.8	4	4
60	0	17	11.2	8.0	3	3
20	3	11	6.7	6.7	2	2
38	0	15	6.4	5.5	4	4
31	0	10	na	na	5	5
23	6	11	4.2	5.1	4	4
10	3	6	4.6	4.3	2	2
26	1	15	4.3	4.3	4	4
66	0	15	9.5	7.8	5	7
63	0	12	6.5	5.2	3	3
50	21	3	8.4	9.1	6	6
40	1	16	na	7.1	8	11
0	0	8	6.0	4.6	3	3
40	0	5	2.2	2.8	6	7
4	0	8	5.5	4.6	3	3
21	3	6	4.3	4.2	1	1
41	0	12	5.4	5.1	2	2
10	3	11	3.6	na	2	2
5	3	14	4.2	4.5	8	10
22	4	10	7.3	6.6	1	4
23	2	11	3.0	3.4	2	2
35	1	10	9.7	5.8	2	2
17	2	10	16.9	9.1	1	10
18	14	18	12.3	7.5	2	9
3	0	18	2.1	2.0	3	3
24	1	14	5.2	5.0	5	5
142	6	21	13.2	13.3	10	10
24	1	9	4.5	4.0	3	3
34	0	11	5.0	4.6	4	4
20	0	8	4.1	3.3	3	3
3	0	5	1.9	1.9	2	2
10	0	10	3.6	1.9	1	2

RANK
182nd STAFF
INCREASE
28%



ONE YEAR ON PH WARR

This year's ranking 182
Last year 187

Staff 56 worldwide, up from 41 last year. In the UK, employee numbers have risen to 51 from 40.

Financials Turnover forecast to be between £3.3m and £3.4m, up from £2.7m in 2009.

Highlight 11th in the table of fastest growers by staff, having increased numbers by 27.5%.

Chief executive Philip Warr says "We downsized from 60 to 40 people at the end of 2008, but now we're more or less back up to where we were." This is because the QS and project manager has spent the past 18 months on a relentless drive to establish the firm in Libya. It recently won its biggest ever job, the £120m Intercontinental Hotel in Tripoli.

Warr says: "We now have an office and 18 people on the ground in Libya, including six Libyans. It's been a hard slog, though. It takes a long time to establish yourself with clients and there is an awful lot of bureaucracy - we employ someone full time to get stamps from government departments."

Now the Libyan business is growing too fast for Warr. "It's about a third of our turnover, but I don't want it to go beyond that as we'll have too many eggs in one basket. We're looking other North African countries now to balance things out."

As tough as Libya has been, Warr says, margins are not under pressure there as they are in the UK. What is more, the costs of operating abroad are cheaper than before the downturn, as "people are not being paid six-figure salaries any more".

His top three predictions are ...

- 1 Construction will take another lurch downwards in the UK. We will see a double-digit decline in the industry over the winter.
- 2 There'll be another two years of grind before the government starts to spend again.
- 3 The pain the industry is going through will do us good. It will make us leaner, fitter and more competitive. Outside the UK, the global economy is growing quite fast, so why not capitalise on our competitive condition now?"

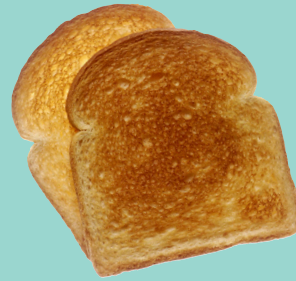
THE PAIN THE INDUSTRY IS GOING THROUGH WILL DO US GOOD. IT WILL MAKE US MORE COMPETITIVE

PHILIP WARR, PH WARR

Rank		Practice	Total UK chartered staff		Total UK staff		Total worldwide staff		Analysis of UK chartered staff			
2009	2010		2009	2010	2009	2010	2009	2010	Architects	Surveyors	Engineers	Project managers
-	155=	Baker Mallett	29	26	60	53	60	53	0	23	0	3
164=	155=	Hannah-Reed	23	26	80	73	80	73	0	0	22	4
177=	155=	Max Fordham	20	26	121	136	121	136	0	0	26	0
182=	155=	YRM UK	24	26	45	51	52	55	26	0	0	0
-	159=	Associated Architects	26	25	57	45	57	45	25	0	0	0
170=	159=	Silcock Leedham	22	25	36	32	36	32	0	0	24	1
164=	161=	Gary Gabriel Associates	23	24	71	71	71	71	0	0	24	0
151=	161=	Keegans	26	24	64	62	64	62	0	20	0	4
156=	161=	Sandberg	24	24	96	91	97	91	0	0	24	0
148=	161=	Thornton-Firkin	27	24	50	43	50	43	0	24	0	0
-	161=	Trident Building Consultancy	22	24	37	40	37	40	0	22	0	2
-	166=	Acanthus LW Architects	24	23	39	38	39	38	22	0	0	0
164=	166=	Alan Baxter & Associates	23	23	144	128	144	128	0	0	23	0
164=	166=	Allan & Hanel	23	23	40	35	40	35	0	23	0	0
156=	166=	Appelyard & Trew	24	23	45	42	45	42	0	23	0	0
-	170=	Robert West	23	22	62	56	62	56	0	0	22	0
170=	170=	Skanska Technology	22	22	76	70	76	70	0	0	22	0
182=	170=	Walsh Group	19	22	67	73	69	75	0	0	22	0
177=	173=	Blake Newport Associates	20	21	49	42	49	42	0	18	0	3
-	173=	Ellis & Moore	23	21	38	34	38	34	0	0	11	10
156=	173=	Lee Evans Partnership	24	21	51	37	51	37	16	5	0	0
-	176=	Cooper Cromar	26	20	42	33	42	33	20	0	0	0
182=	176=	CS2	19	20	37	39	37	39	0	20	0	0
-	176=	Wheeler Group	21	20	32	31	32	31	0	20	0	0
164=	176=	WT Hills	23	20	41	39	41	39	0	17	0	3
177=	180=	CBA QS	20	19	28	28	28	28	0	19	0	0
-	180=	Provelio	15	19	32	37	32	37	0	0	0	19
200=	182=	Brodie Plant Goddard	15	18	31	34	31	34	8	10	0	0
-	182=	McAndrew Martin	na	18	na	21	na	21	3	7	3	5
187=	182=	PH Warr	18	18	40	51	41	56	0	18	0	0
187=	182=	PEP Civil & Structures	18	18	46	46	46	46	1	2	13	2
200=	186=	Dunwoody	14	17	60	63	60	63	0	7	10	0
187=	186=	Elliott Wood Partnership	17	17	49	50	49	50	0	0	17	0
197=	186=	John Robertson Architects	18	17	43	37	47	38	17	0	0	0
187=	186=	Shepherd Epstein Hunter	18	17	24	30	24	30	17	0	0	0
-	190=	Martin Arnold Associates	16	16	46	48	46	48	1	15	0	0
-	190=	Robert Bird & Partners	na	16	na	51	na	300	0	0	16	0
-	190=	The Miller Partnership	15	16	22	20	22	20	16	0	0	0
193=	193=	Conisbee	17	15	57	45	57	45	0	0	15	0
195=	193=	Poole Dick Associates	16	15	34	30	34	30	0	15	0	0
187=	193=	Race Cottam Associates	18	15	50	35	50	35	15	0	0	0
-	193=	Scott-White and Hookins	16	15	78	73	78	73	0	0	15	0
-	197=	Property Tectonics	15	14	66	60	66	60	1	12	1	0
200=	197=	The Tooley and Foster Partnership	14	14	31	31	31	31	14	0	0	0
207=	199=	Barker Associates	13	13	31	31	31	31	2	11	0	0
-	199=	Coteba	12	13	45	50	46	52	0	6	7	0
-	199=	Darling Associates	17	13	31	32	37	40	13	0	0	0
209=	199=	Househam Henderson Architects	12	13	29	29	53	47	13	0	0	0
-	199=	JNP Group	13	13	67	63	67	63	0	0	13	0
197=	199=	Miller Bourne	15	13	26	24	26	24	13	0	0	0
195=	199=	Project & Building Consultancy	14	13	19	19	19	19	1	9	1	2

Analysis of UK non-chartered staff			Annual UK fees (£m)		Offices	
Non-chartered technical	Qualified non-construction	Administration and finance	Previous results	Most recent	UK	Worldwide
19	0	8	na	na	8	8
35	0	11	5.9	4.8	4	4
86	2	29	8.2	6.8	3	3
17	0	8	5.9	na	1	3
13	0	6	4.5	4.2	1	1
6	0	1	1.5	1.8	2	2
40	0	7	5.3	4.5	3	3
31	0	7	5.2	4.7	3	3
56	0	11	4.8	4.8	3	3
12	0	7	3.9	3.3	5	5
7	0	9	3.5	3.3	6	6
10	1	4	2.9	2.4	1	1
68	1	36	9.1	8.0	1	1
7	0	5	1.8	2.0	4	4
11	0	8	3.9	3.8	4	4
28	0	6	na	na	3	3
37	3	8	4.8	4.6	2	2
45	0	6	5.9	6.6	3	4
13	0	8	4.6	4.4	3	3
10	1	2	2.1	1.5	1	1
9	3	4	2.4	1.6	1	1
8	2	3	5.0	2.9	1	1
7	2	10	2.8	2.8	6	6
7	0	4	na	na	2	2
13	0	6	3.4	3.1	7	7
3	0	6	1.8	1.4	2	2
7	0	0	3.6	3.7	3	3
12	0	4	2.0	2.1	2	2
3	1	2	0.7	0.8	1	1
23	1	9	3.2	2.5	4	5
22	0	6	2.2	2.3	2	2
34	0	12	3.0	3.7	4	4
23	0	10	4.1	3.5	3	3
15	0	5	3.6	3.2	1	2
9	0	4	2.6	1.5	1	1
27	2	3	2.4	2.6	1	1
27	0	8	7.8	na	2	10
1	0	3	1.4	1.6	1	1
22	0	8	na	na	1	1
10	0	5	2.5	2.0	4	4
13	0	7	3.2	2.8	2	2
29	14	14	5.1	4.0	3	3
22	9	15	na	na	2	2
9	2	6	2.0	1.6	1	1
10	0	8	2.2	2.3	1	1
32	0	5	4.5	5.0	1	2
16	0	3	3.5	1.9	1	3
11	1	4	2.7	1.5	2	5
42	0	8	3.9	na	5	5
7	0	4	1.5	1.4	1	1
1	0	5	1.7	1.2	1	1

RANK
25th WORLDWIDE
STAFF
1,185



ONE YEAR ON CYRIL SWEETT

This year's ranking 25

Last year 29

Staff Worldwide, numbers are up 60%, from 743 last year to 1,185. In the UK, they have dropped to 545 from 592 last year.

Financials Turnover for the year to March 2010 was £65.6m, down from £78.8m in 2009, a fall of 17%. Pre-tax profit was £2.1m, down £100,000 on the previous year.

Highlight Adding 391 staff through an acquisition in Hong Kong.

Derek Pitcher, UK and Europe director, says "Buying Widnells [the third-largest QS in the Asia-Pacific region, for £5.4m in shares and an undisclosed amount for assets in July] was transformational for us. With the international capability we have, we now service clients better, particularly in the Far East."

But did that purchase not scupper a deal with Capita Symonds? He denied that Cyril Sweett was on course to be taken over by the rival consultant until it was put off by the Hong Kong acquisition. "That is not the case. We had no conversation with Capita Symonds. We are not in the market for being bought; we are in a strong financial position."

Pitcher adds that he was "very surprised" to see Davis Langdon being taken over by Aecom in August. "They'd always been fiercely independent and hugely respected." And he is already seeing the fallout. "Clients are starting to talk to us about taking on certain projects they might have previously done with DL and their staff are approaching us too."

Returning to Widnells, he says, the deal complements its Indian presence, where it acquired Padghams in March 2010. It also has an office in Singapore and an associate practice in Japan.

His top three predictions are ...

- 1 We will see more consolidation among consultants. There will be casualties: banks are already starting to withdraw support.
- 2 The green agenda will start to be financially driven as clients realise sustainability makes a difference to the bottom line.
- 3 Globalisation will become an even bigger theme. Clients like dealing with one vendor in all markets.

CLIENTS ARE STARTING TO TALK TO US ABOUT TAKING ON CERTAIN PROJECTS THEY MIGHT HAVE DONE WITH DAVIS LANGDON

DEREK PITCHER, CYRIL SWEETT

Rank		Practice	Total UK chartered staff		Total UK staff		Total worldwide staff		Analysis of UK chartered staff			
2009	2010		2009	2010	2009	2010	2009	2010	Architects	Surveyors	Engineers	Project managers
220=	199=	SDA Consulting	10	13	18	20	18	20	0	13	0	0
209=	199=	Thomson Gray	12	13	16	18	16	18	0	13	0	0
217=	208=	Airey Miller Partnership	11	12	23	26	23	26	1	10	0	1
-	208=	BDSP Partnership	11	12	70	61	95	81	2	0	10	0
209=	208=	Castons	13	12	31	28	31	28	0	10	0	2
209=	211=	Derek Evans and Partners	12	11	30	26	30	26	0	11	0	0
-	211=	MacConvilles Surveying	10	11	24	25	24	25	0	10	0	1
-	211=	Martin Stockley Associates	11	11	33	33	33	33	0	0	11	0
217=	211=	Michael Barclay Partnership	11	11	28	29	28	29	0	0	11	0
234=	211=	Techniker	6	11	22	24	22	24	0	0	10	1
-	216=	AD Architects	9	10	16	19	16	19	10	0	0	0
-	216=	Bennington Green	8	10	14	16	14	16	1	8	1	0
220=	216=	Pantelli Associates	10	10	16	16	21	21	0	6	0	4
-	216=	ttsp	12	10	46	43	70	63	10	0	0	0
225=	220=	CBG Consultants	9	9	69	69	69	69	0	0	8	1
227=	220=	CR Management	8	9	14	15	14	15	0	8	0	1
229=	220=	JCMT Architects	7	9	16	19	16	19	9	0	0	0
-	220=	MBM Consulting	11	9	21	18	21	18	0	7	0	0
220=	224=	Churchill Hui	10	8	28	24	28	24	4	2	0	2
234=	224=	Kirk Saunders Associates	6	8	24	31	24	31	0	0	8	0
-	224=	Leach Consultancy	8	8	14	14	17	17	0	8	0	0
229=	224=	Litchfield Consultants	7	8	18	19	18	19	0	2	2	4
-	224=	Marstan BDB	7	8	12	14	12	14	0	8	0	0
227=	224=	McCreadies	8	8	11	11	11	11	0	8	0	0
-	224=	Robert Lombardelli Partnership	8	8	17	17	17	17	0	4	0	4
-	231=	Elementa Consulting	7	7	na	37	na	37	0	0	7	0
229=	231=	Henderson Green	7	7	35	36	35	36	0	0	7	0
217=	231=	Monson Engineering	8	7	19	16	19	16	0	0	7	0
-	231=	RNJ Partnership	7	7	20	21	20	21	0	7	0	0
-	231=	Simons Design	9	7	28	25	28	25	7	0	0	0
-	231=	Tony Meadows Associates	7	7	28	25	28	25	6	0	1	0
239=	231=	Webb Yates Engineers	5	7	9	10	9	10	0	0	7	0
234=	238=	Barton Engineers	6	6	17	17	17	17	0	0	6	0
234=	238=	Brinson Staniland Partnership	6	6	15	15	15	15	0	0	6	0
239=	238=	Hyde Harrington	5	6	9	16	14	16	0	6	0	0
234=	238=	The Woodley Coles	6	6	16	17	16	17	0	6	0	0
-	242=	Allen Construction Consultancy	na	5	na	9	na	9	0	3	1	1
244=	242=	Building Services Design	4	5	74	76	74	76	0	1	4	0
239=	242=	Julian Church & Associates	5	5	8	8	8	8	0	4	0	1
-	242=	PHA Consult	5	5	25	25	25	25	1	0	4	0
-	242=	QAD Architects	5	5	6	6	6	6	5	0	0	0
239=	242=	Tozer Gallagher CS	5	5	10	10	10	10	0	5	0	0
-	248	Betteridge & Milsom	4	4	15	15	15	15	0	4	0	0
247=	249=	Beverley Clifton Morris	3	3	13	18	13	18	0	0	3	0
-	249=	Bolton Priestley	3	3	13	11	13	11	0	0	3	0

Analysis of UK non-chartered staff			Annual UK fees (£m)		Offices	
Non-chartered technical	Qualified non-construction	Administration and finance	Previous results	Most recent	UK	Worldwide
5	0	2	na	na	1	1
3	0	2	1.2	1.4	2	2
7	0	7	na	na	1	1
42	0	7	2.0	2.7	1	4
10	0	6	2.5	2.7	2	2
9	0	6	1.3	1.1	3	3
6	3	5	1.4	1.5	1	1
17	0	4.5	1.5	1.9	2	2
13	1	4	1.8	1.7	2	2
9	1	3	1.2	2.5	1	1
7	0	2	1.2	1.2	1	1
5	0	1	na	0.5	2	2
2	0	4	1.4	1.4	1	2
23	4	6	3.3	3.6	1	2
55	0	5	3.4	3.5	2	2
3	1	2	1.0	1.0	3	3
8	0	2	1.4	1.4	1	1
7	0	2	na	na	2	2
12	1	3	2.4	2.1	2	2
19	0	4	1.5	2.0	1	1
5	0	1	1.3	1.2	4	4
6	3	2	1.0	1.0	1	1
3	0	3	1.1	1.0	2	2
3	0	0	0.9	1.0	2	2
7	0	2	1.4	1.4	1	1
24	0	6	3.0	2.9	2	2
23	0	6	2.5	2.5	2	2
5	2	2	1.4	1.1	3	3
8	0	6	1.2	1.2	2	2
15	0	3	2.3	1.9	1	1
15	0	3	1.6	2.2	1	1
2	0	1	0.6	0.5	2	2
6	0	5	na	na	1	1
6	0	3	0.7	0.8	1	1
6	0	4	1.0	0.9	3	3
10	0	1	1.2	1.2	2	2
2	0	2	na	0.5	2	2
61	1	9	4.1	4.3	6	6
0	1	2	0.4	0.5	1	1
21	0	0	0.3	0.4	1	1
0	0	1	0.3	0.3	1	1
1	0	4	na	na	2	2
9	0	2	0.7	0.7	1	1
12	0	3	0.7	1.2	1	1
6	0	2	1.0	0.6	3	3

RANK

STAFF WORLDWIDE

49th

466



ONE YEAR ON CLUTTONS

This year's ranking 49

Last year Did not take part

Staff Down to 466 worldwide, from 512 in 2009. In the UK, 364 people, down from 403

Financials Turnover for 2009/10 was £38m

Highlight 18th in the surveyors' ranking

James Gray, head of Cluttons' project and building consultancy division, says "We're about to open in Saudi Arabia. Although we've been in the Middle East since the seventies, we're now really focusing on our ties with the Middle East." As for so many other consultants, this drive is designed to counter the disappearance of business at home. "Despite growing the business in that region, we've had to restructure. This was mainly owing to the drop-off in new development work. We've made lots of adjustments and cut out any excess, including losing 10-15% of our staff. The problem for the whole sector is that if the market falters again we don't have much scope for further adjustments."

Does he believe consultants are overstaffed? "Possibly. Although I would say it's more about anticipating what might happen. We have a really good staff retention record and we want to hold on to our people - we don't want to go heavy on redundancies and later find we don't have the resources to cope."

He hopes that the spread of the business, which offers quantity surveying, project management and building consultancy among other services, will help it find ways to employ its staff.

His top three predictions are ...

- 1 The construction economy will bump along the bottom for some time. Every positive sign so far has been a false dawn.
- 2 Economic strength will continue to move east, as these countries have not been as affected by the global downturn.
- 3 I don't think we'll see takeovers among small-to-medium consultants as people will be too focused on their own business and banks are not willing to support these deals.

IT'S ABOUT ANTICIPATING WHAT MIGHT HAPPEN. WE DON'T WANT TO GO HEAVY ON REDUNDANCIES AND LATER FIND WE DON'T HAVE THE RESOURCES TO COPE

JAMES GRAY, CLUTTONS